

**REGULAR COMMITTEE MEETING**  
New Mexico Cannabis Regulatory Advisory Committee (C-RAC)  
New Mexico Regulation & Licensing Department: Rio Grande Conference Room  
2550 Cerrillos Road, Santa Fe, New Mexico - 87505  
July 18, 2024, at 1:00 PM

**DRAFT MEETING MINUTES**

**I. CALL MEETING TO ORDER**

Vice Chair Lopez called the New Mexico Cannabis Regulatory Advisory Committee meeting to order at 1:08 p.m.

**A. Roll Call**

Roll call was taken, and a quorum was determined present.

**MEMBERS PRESENT:** Bart Faris  
Chris Duvall  
Dr. Steven Jenison  
Esther Lopez  
Ginger Baker  
Harold Trujillo  
Lou Ann Branch  
Nina Wells  
Phillip Sanchez  
Debbi Moore (virtual attendance)  
Kim Stewart (virtual attendance)  
Eric Speegle (Proxy for: Rachael Speegle)

**MEMBERS ABSENT:** Bennett Baur  
Christopher Williams  
David McDermid  
Mary Carmack-Altewies  
Nathaniel Paolinelli

**NMRLD STAFF PRESENT:** Todd Stevens, CCD Director  
Eden Sayers, CCD Counsel  
Joone Tena, CCD Secretary

**II. APPROVAL OF AGENDA – July 18, 2024, C-RAC Meeting Agenda**

Member Dr. Steven Jenison made a **MOTION** to approve the July 18, 2024, Special Board Meeting Agenda. Member Harold Trujillo **SECONDED** the motion. Motion **PASSED** by **UNANIMOUS APPROVAL**.

**III. APPROVAL OF MINUTES - April 11, 2024, C-RAC Meeting Minutes**

Member Bart Faris made a **MOTION** to approve the April 11, 2024, Special Board Meeting Minutes. Member Kim Stewart **SECONDED** the motion. Motion **PASSED** by **UNANIMOUS**

**IV. PUBLIC COMMENT**

There was no public comment.



## V. ANNOUNCEMENTS

### 1. July 1, 2024: New Statutes Effective Immediately

Director Todd Stevens detailed the new rules that were successfully passed during the Legislative Session in February that recently went into effect—emphasis on the new authorities the Cannabis Control Division has obtained.

### 2. NM-Plus Software Updates

Director Todd Stevens detailed the new methods involving NM-Plus such as going paperless and fully electronic for payments, amendments, etc. Mentioned the challenges with renewals and data migration whilst highlighting the ease with new applications. Director Todd Stevens also detailed the new information required upfront including business registration, water rights, energy use plans, etc. Summarized League of Municipality meeting in Las Vegas, New Mexico.

## VI. DIVISION REPORT

### A. Licensing Update

Director Todd Stevens reported the following licensing initiatives taken by the Division:

Between April 1, 2022, and July 12, 2024, New Mexico cannabis retailers reported the following sales:

- Medical Sales: \$386,301,274.10
- Recreational Sales: \$846,049,399.90
- Total: \$1,232,350,673.94

Between July 12, 2023, and July 12, 2024, New Mexico cannabis retailers reported the following sales:

- Medical Sales: \$150,801,693.22
- Recreational Sales: \$435,264,561.47
- Total: \$586,066,254.69

#### Top Cities for Market Sales: April 1, 2022 - July 12, 2024

<u>City</u>	<u>Medical</u>	<u>Recreational</u>	<u>Total</u>
Albuquerque	\$156,149,512	\$248,366,826	\$404,516,339
Santa Fe	\$33,442,685	\$53,681,287	\$87,123,972
Sunland Park	\$4,960,995	\$76,909,058	\$81,870,053
Las Cruces	\$29,801,843	\$51,698,827	\$81,500,671

#### Top Cities for Market Sales: July 12, 2023 - July 12, 2024

<u>City</u>	<u>Medical</u>	<u>Recreational</u>	<u>Total</u>
Albuquerque	\$61,346,298	\$120,478,263	\$181,824,562
Sunland Park	\$2,066,148	\$48,006,843	\$50,072,991
Las Cruces	\$12,213,281	\$25,652,025	\$37,865,306
Santa Fe	\$12,044,353	\$24,561,090	\$36,605,443



**Total Pending Applications: 282**

Vertically Integrated: 18

Retailer: 3  
Manufacturer: 4  
Producer: 11

Micro Integrated: 47

Retailer: 14  
Manufacturer: 18  
Producer Microbusiness: 15

Independent Licenses: 217

Retailer: 34  
Manufacturer: 51  
Producer: 40  
Producer Microbusiness: 47

Consumption Area: 29  
Courier: 12  
Testing Laboratory: 4  
Research Laboratory: 0

**Total Approved Applications: 3,342**

Vertically Integrated: 169

Retailer: 420  
Manufacturer: 329  
Producer: 162

Micro Integrated: 323

Retailer: 209  
Manufacturer: 284  
Producer Microbusiness: 224

Independent Premise License: 1,222

Retailer: 377  
Manufacturer: 289  
Producer: 238  
Producer Microbusiness: 230

Consumption Area: 26  
Courier: 55  
Testing Laboratory: 7  
Research Laboratory: 0

**B. Compliance Update**

**Compliance Initiatives Taken by the Division**

Director Todd Stevens reported the following compliance initiatives taken by the Division:

Total Inspections Conducted Between July 12, 2023 – July 12, 2024: 2,584

Retail Inspections: 1,100  
Producer Inspections: 902  
Manufacturer Inspections: 575

Total Notices of Contemplated Action Issued in 2024: 24

Settlements Entered: 8  
Pending Settlement Negotiation: 6  
Pending Hearings: 0  
Revoked Licenses: 6  
Preliminary Injunctions: 4

**C. Legislative Update**

Director Todd Stevens reported the following RLD Legislative changes for 2024:

Removed tiers for Microbusinesses. Now allowed (1) of each function: production, manufacturing, and retail with the option for delivery (courier). The cost is \$2,500 with/ no premise fees.



**VII. OLD BUSINESS**

**Update on U.S Customs & Border Seizures**

Director Todd Stevens reported on the ongoing seizures and how it continues to be an issue. Reiterated that New Mexico seems to be the only state where this is happening. The committee requested a follow-up on the injunction filed with the governor's office. Between February 14, 2024, to July 12, 2024, the U.S. Customs and Border Protection seized the following product value from licensed cannabis establishments:

- Est. Retail Value: \$415,404
- Est. Wholesale Value: \$327,978

**VIII. NEW BUSINESS**

- **Las Cruces New Testing Lab**

Director Todd Steven detailed the new operational premise in Las Cruces. Mentioned the ability to test batch samples without the risk of crossing the southern CBP checkpoint. Reduces the chances of ongoing seizures and detainment.


**IX. FUTURE MEETING DATE**

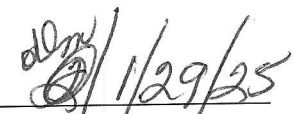
TBD

**X. ADJOURNMENT**

The meeting adjourned at 2:37 p.m.

Approved by:

  
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Debbi Moore, Chair

  
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Date 1/29/25

